



# Niko Schultz-Süchting

**Partner**

**Real estate**



Global Elite Thought Leader

————— Who's Who Legal 2022

**Primary practice**

Real estate

# About Niko Schultz-Süchting

**Niko Schultz-Süchting has been advising national and international clients on all aspects of real estate law for more than two decades. He combines broad legal knowledge, extensive experience in advising real estate professionals, a strong commercial understanding of real estate investments in various jurisdictions with a seismographic understanding of deal dynamics.**

His practice focuses on advising national and international investors on transactions in real estate and real estate portfolios in Germany, Europe and other parts of the world. In doing so, he covers a wide range of asset classes - from offices, residential apartments, hotels, and logistics properties to other commercial and special-purpose properties. His clients are real estate professionals of various origins and with different investment targets. In addition to the classic transaction business, Niko also focuses on regulatory law for ESG and funds, project development and the leasing and letting of real estate. He is comprehensively networked.

Niko is office managing partner of our office in Hamburg and leader of the Real Estate practice group in Germany

## Recent work

ADF Asset Management on the acquisition of H&M logistics centre in Hamburg from CA Immo in 2014 and on the sale to a Canadian investor in 2022

AGC on the acquisition of The Squire, Frankfurt in 2019/2020

AGC on a joint venture and the development of a data centre in Frankfurt 2020-2022

AXA on the acquisition of a pan-European hotel portfolio consisting of 11 hotels for several hundred million Euros in 2019/2020

AXA on a joint venture with Sirius Real Estate to develop a logistic portfolio and on the joint acquisition of five logistic/ light industrial assets in four German cities with a value of approx. EUR 170M in 2019

AXA on the acquisition of a pan-European logistics portfolio comprising 39 properties located in five countries from Gramercy in 2017

AXA on the acquisition of a development in Berlin in 2021

AXA on the acquisition of an office and science building in Aachen in 2021

Blackstone on the sale of the pan-European Centre Parcs portfolio in 2019

Blackstone on the sale of a residential portfolio in Berlin in 2022

Henderson Park on the acquisition of an office portfolio with approx. 20,000 sqm in Berlin in 2020

Hines on a joint venture with Union Investment to acquire and develop MediaWorks in Munich in 2021

Norges on the acquisition of the Axel-Springer building in Berlin in a forward sale-and-lease-back transaction in 2017/2020

Norges on the sale of the Lenbach Gardens in Munich to Hines in 2020

PGIM on the sale of Junghof Plaza to Truva in 2018/2021

PGIM on the sale of Rossmarkt 18 in Frankfurt to ABG in 2022

PGIM on the leasing, development and sale of a life science portfolio to BEOS in 2020/2021

TPG on various deals in the hotel-, office-, and microliving sector between 2016 and 2022

Universal-Investment on a series of real estate developments and acquisitions in Germany, Europe and the US for special funds, including logistic, office and residential assets; e.g. acquisition of the project development “Die Macherei” in Munich in 2019 and the acquisition of an office tower in Beijing in 2019

Xior Student Housing on its acquisition of a €939m portfolio of student accommodation assets in Germany, Sweden, Denmark and Polen developed and operated by BaseCamp in 2022

# Qualifications

University of Hamburg (1992-1994), Albert-Ludwigs-University Freiburg (1994-1995) and Humboldt-University Berlin (from 1994) (law and history)

Doctorate at the Humboldt University of Berlin (1997-2000)

Traineeship at the Berlin Court of Appeal and in New York (1998-2000)

Studied Magister Juris at the University of Oxford

Admitted to the bar 2001

Commentator on the KAGB

Various articles in daily newspapers and professional journals

# Contact Niko

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## **Hamburg**

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